The Short Sale Process

Meet with a qualified Short Sale Real Estate agent and discuss your options to make sure that a Short Sale is right for you.

Sign the listing agreement and accompanying documents

Prepare your home for market:

- Clean
- De-Clutter
- Remove family pictures and religious artifacts
- Etc

Start preparing the necessary paperwork and financial documents needed for the eventual Short Sale Package

Showings:
Leave the home

Receive Offer:

- Negotiate the best terms possible with the highest chance of bank approval.

Once and offer is accepted:

- Gather and finalize all necessary documents needed for the Short Sale Package

Raintree Properties will assemble all the necessary documents and prepare the Short Sale Package for the Lender(s)

Raintree Properties will Submit the Package(s) to the Lender(s)

Raintree Properties will diligently follow up with the Lender(s) to make sure they received the documents, make sure the package is complete per the Lender's requirements.

Raintree Properties will work with the Lender(s) to negotiate a Short Payoff of the loan allowing the offer to purchase to move forward.

Once the Approval is received by the Lender(s):

- Buyer will move forward with the inspection period.
- Home Inspector with inspect the home on behalf of the Buyer.

One Inspection(s) are complete, proceed towards closing. 30-45 Days.